

Fujitsu and NSW win order for Indonesian submarine optic-fiber network

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Fujitsu Limited announced today that it and partner Norddeutsche Seekabelwerke GmbH (NSW) of Germany have won a turnkey contract from PT Telekomunikasi Indonesia, Tbk. (PT TELKOM) worth more than US\$100 million to install a submarine optic-fiber cable system for the Indonesian islands Kalimantan, Sulawesi, Java, Bali and Lombok. The "JaKa2LaDeMa" ring will provide the first direct, high-bandwidth optic-fiber submarine cable system for these Indonesian islands, and is scheduled to be completed in the January-March quarter of 2010.

JaKa2LaDeMa will deliver the capacity to provide upgradeable transmission facilities that support Internet, e-commerce, video, data and voice services.

Fujitsu will provide state-of-the-art terminal equipment, repeaters, branching units system integration and associated services for this project. The repeaters will be integrated into the repeatered cables provided by NSW, which will also provide such services as surveying, marine installation and civil works.

"Fujitsu is extremely pleased to make a significant contribution to the construction of network infrastructure in Indonesia, which is one of the fastest growing markets in the world," commented Gensei Katano, Group vice president of Photonic Systems Group, Submarine Networks at Fujitsu. "This win is attributable to our robust network portfolio as well as our strong commitment to Indonesia. We will continue to work closely with NSW for the successful delivery of state-of-the-art submarine cable system to PT TELKOM."

"We are very proud that PT TELKOM has awarded us this project," said Rudolf Stahl, managing director at NSW. "This new order reiterates the confidence our customers have in our capability and expertise in providing high-end quality products and solutions. It also confirms the effectiveness of the Fujitsu-NSW team to provide state-of-the-art, technically superior and cost-effective submarine cable systems to our customers. The resulting solution is the outcome of Fujitsu's wealth of experience and unblemished repeater technology and NSW's success in delivering innovative, technologically superior and cost-effective submarine cable solutions. This project which combines both repeatered and repeaterless cable supply and installation has finally put a confirmative seal on declaring the consortium of Fujitsu and NSW a natural choice for full turnkey submarine cable systems on a worldwide basis."

Fujitsu's optical submarine repeater is the most technologically advanced and reliable repeater in the industry. In 40 years of submarine cable experience, Fujitsu has installed more than 2,500 repeaters throughout the world while maintaining a zero-malfunction rate.

NSW, a worldwide leading manufacturer in the submarine telecom and power cables industry, will be using its MINISUB repeatered and unrepeatered cable, which with its compact and

robust design, will provide excellent performance, cable handling, laying and recovery characteristics. In accordance with the customer requirements, the cable will be delivered in the versions lightweight, lightweight-protected, single-armored and double-armored.

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