

## Schilling Robotics expands Houston regional office team

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Schilling Robotics, LLC announced the expansion of its Houston regional office team with the addition of David Marchetti as regional operations manager, and Giovanni Escobar as regional sales manager. Schilling, a leading global producer of subsea high-technology equipment and services for oil and gas subsea exploration and production, is rapidly expanding its client base around the world. Schilling's vice president of global sales, Jason Stanley, states that: "As we continue to expand our ROV market share and develop our subsea controls portfolio, selecting the right people to ensure that our clients' experience the "up time" they expect from our products is critical. Marchetti and Escobar bring substantial capability to our team, and we are pleased to welcome them aboard." Marchetti brings to Schilling over 20 years of experience in diverse management, product development, and manufacturing experience with companies such as GE Vetco Gray, FMC Technologies, and T-Systems International. He has excelled in subsea controls project management, tender management, aftermarket activities, and business strategies, which will directly align his talents with the formation of Houston's applications engineering group. He earned a B.S. in Mechanical Engineering from San Diego State University, and an MBA in Management from Our Lady of the Lake University in Houston, Texas. Marchetti commented, "I am delighted to be part of a progressive organization that produces outstanding products that set the bar for the industry. I look forward to further developing the capabilities of the Houston operation, and contributing to the overall success of the Schilling team."

Escobar brings to Schilling over six years of experience in industrial automation products and services with companies such as Flowserve and Festo. With a legacy of success in customer service, his experience is directly relevant to Schilling's initiative to develop relationships with customers to ensure the highest satisfaction. Escobar's excellent technical engineering background will leverage Schilling customers' highly-customized attention for their subsea solutions. Escobar holds a B.S. in Mechanical Engineering from Universidad Pontificia Bolivariana in Colombia. Escobar commented, "I'm very excited to be part of such an impressive high-technology company. I'm looking forward to working with our regional customers to ensure their needs are met and exceeded."

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